

Learning Agreement



1. Information about the participants

Name of organisation	Colegiul Tehnic"Gheorghe Asachi"
Address	Bulevardul Republicii 45, Onești 601137 Romania
Telephone/fax	+40234314477
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Website	http://www.gasachi.ro/
Contact person	Ionela Sandu
Telephone/fax	0725449565
E-mail	danionela912@yahoo.com
Contact details of the host o	rganisation
Name of organisation	Tellus Spain – part of Tellus Education Group
Address	CALLE SAN VICENTE FERRER 7, BAJO 4, 37008, SALAMANCA, Spain
Telephone/fax	+34 606 684 906
E-mail	GONZALO.HIERRO@TELLUSSPAIN.COM
Website	HTTP://WWW.TELLUSSPAIN.COM/
Contact person	Oana lorga
Tutor/mentor	Gonzalo Hierro - Programmes Manager
Telephone/fax	00441752876053
E-mail	oanai@tellusgroup.co.uk

Start date of the training abroad 21.03.2022 End date of the training: 08.04.2022 Length of time abroad: 3 weeks

3. The qualification being taken by the learner - including information on the learner's progress (knowledge, skills and competence already acquired)

•	on being taken by the			
learner (please also provide the title in the 11 th grade, "Economic Activities Technician" Qualification				
language of the partner				
NQF level (if appropriat	te) Level 4 secondary level, technological pathway, Economic domain			
Information on the learner's progress in relation to the learning pathway (Information to indicate acquired knowledge, skills, competence could be included in an annex)	 The key competencies integrated in the module "PRACTICAL TRAINING REGARDING THE USE OF ACCOUNTING SOFTWARE" are from the category: Basic skills in mathematics, science and technology Digital skills to use information technology as a tool for learning and knowledge The Learning Outcomes Unit No.13 entitled "Using the computer in accounting" includes: Knowledge The structure of the accounting software. The procedure for implementing the accounting software at the workplace. Presentation of accounting events and transactions using accounting software. Abilities Analysis of types of specialized accounting software. Software structure analysis. Registration of accounting events and transactions using accounting software. Attitudes/behaviours Responsible and creative use of accounting software. Assuming responsibility in the use of accounting for events and transactions of accounting items based on computerized accounting documents. The module "Practical training course on the use of business administration / accounting software" component of the educational offer (curricular) for professional qualification Technician in economic activities - level 4, Economic field, is part of the specialized culture and practical training related to the 11th grade, high school - technological chain. It is focused on learning outcomes and aims to acquire the knowledge, skills and attitudes needed to engage in the labor market in the professional qualification Technician in economic 			
Enclosures in	activities □ Europass Certificate Supplement; □ Europass CV; ☑ Europass Mobility; □ Europass Language			
annex - please tick as appropriate	Passport; European Skills Passport; (Unit[s] of) learning outcomes already acquired by the learner; Other:			

Title of unit(s)/groups of learning outcomes/parts of units to be acquired Number of ECVET points		'Preparation for gaining employment' to be validated against the Romanian curriculum Module V "Practical training course on the use of business administration / accounting software"
		1 point to be acquired while abroad
Learning outcomes to be achieved	to the unit "' 1. 2. 3. These learn programme corresponde Knowledge 13.1.1.Prese 13.1.2.Desc 13.1.3.Desc 13.1.3.Desc 13.1.5.Prese Abilities /SI 13.2.1.Analy 13.2.2.Softv 13.2.3.Analy 13.2.4. Qua 13.2.6.Regis Attitudes: 13.3.1.Assu 13.3.2.Awar 13.3.3.Resp mathematic 13.3.4. Assu 13.3.5.Activ documents. 1. the response for imp transa 2. the ch (13.2.2) Regist 3. the im softwa structu	the characteristics of effective work practice. ing outcomes cannot be achieved in the absence of a practical work-based learning context. The trainin during the mobility stage was designed according to the modules aimed by the mobility project and is ance with the Romanian curriculum of the student's qualification: : entation of the defining elements of accounting software. ription of the procedure for implementing the accounting software at the workplace. entation of accounting events and transactions using specialized software. kills: ysis of types of accounting software. vare structure analysis. yzing the implementation of specialized software at work. ntitative, qualitative, structural, contextual data processing with the help of software. stration of accounting events and transactions using specialized software. ming the choice of a specialized software according to the needs of the economic agent. eness of the ability to understand the structure of specialized software. ionsible and creative use of specialized software. Assuming responsibility in the use of algorithms an al concepts for processing accounting documents using software uning responsibility in the use of accounts for events and transactions e involvement in the correct presentation of accounting items based on computerized accounting
Description learning acti information location(s) c tasks to be and/or cours attended)	on of learning, completed	The practical activities take place in Salamanca Spain - Tellus Spain – part of Tellus Education Group and in local companies that are Tellus' educational partners in the delivery of its qualifications an training programmes. The Project based Learning (PBL) will offer to students, during specialised work shops, the possibility to actually work on a software or modules of programmes that are used i business administration, from the work-job position of a Business Admin (data key entry, invoic assistant, payroll assistant etc). Tellus is not intermediary organizations, but the PBL methodolog allows Tellus to engage local partners on work-based learning programmes that become more relevar for the realities of the labor market. Its learning activities enable student to use or reinforce his/her abilit to work on a variety of tasks according to the qualification "Economic Activities Technician" as per th learning outcomes described above.
Enclosures i please t appropriate	in annex - tick as	Description of unit(s)/groups of learning outcomes which are the focus of the mobility; Descriptio of the learning activities; Individual's development plan when abroad; Z Europass Mobility;

5. Assessment and documentation				
Person(s) responsible for assessing the learner's performance		Name: Gonzalo Hierro – receiving organization; Ionela Sandu Sending organization		
		Organisation, role: Tellus Education Group – Tellus Spain		
Assessment of learning outcomes		Date of assessment: 08.04.2022		
		Method: PBL results presentation (business case and practical test)		
How and when will the assessment be recorded?				
Please include		 □ Detailed information about the assessment procedure (e.g. methods, criteria, assessment grid); ☑ Template for documenting the acquired learning outcomes (such as the learner's transcript of record or Europass Mobility) □ Individual's development plan when abroad; □ Other: Please specify 		

6. Validation and recognition

Person (s) responsible fo validating the learning outcomes achieved abroad	53000.000613		
How will the validation process be carried out?	The beneficiary will fill the Europass Mobility certificate, which will be signed by the partner organizations, the intermediate organization and registered by the beneficiary institution. The certificate shall certify the competences acquired during the training period. The learning outcomes of the students participating in VET mobilities will be recognized and validated at the level of the College based on the Europass Mobility document. All 90 hours of practical instruction from the curriculum Economic Activities Technician will be equated, the training internship module on the use of accounting software		
Recording of validated achievements	Date: after the return from the mobility stage, 11.04.2022 Method: : the participant receives a grade in the transcript of records for the learning outcomes achieved during traineeship in the VET institute		
Person(s) responsible for	Name: Ionela Sandu		
recognising the learning outcomes achieved abroad	Organisation, role: Colegiul Tehnic"Gheorghe Asachi", teacher		
How will the recognition be conducted?	The sending organization transfers and recognises the learning outcomes in agreement with national legislation regarding the transfer and recognition of the learning outcomes acquired by the VET students (National Education Minister 4931/29.07.2008). The above mentioned grade (validating the results of the mobility) is then transcribed/ transferred and recorded in the documents as: the school catalogue and the notebook of the student.		

7. Additional information

Monitoring of the participants

Team: The receiving organization, along with the accompanying teacher, who will also have the quality of mentor. Activities:

-Direct observation of the professional Training program at the practice venues; -Advising students to adapt to the placement program and to another way of life and activity; -Initiation of individual and group discussions, daily, with participants.

-Verification of compliance by pupils, but also by the receiving institution, daily programme and working conditions;

-Solving possible problems that may arise as a result of the finding of certain dysfunctional processes of the traineeship process or in case of non-compliance with the rules previously established between the Promoter and the receiving institution;

Monitoring tools: Attendance/observation sheets; Satisfaction questionnaire/Weekly report or meetings with the monitoring team.

Elements (if the case), from the learning journal; Whatsapp groups with parents and project team in Romania

There will also be a remote monitoring of the traineeship by regularly informing the sending institution about the stage of the training programme and the level of involvement of pupils in activities. This will be done by the accompanying teachers who will also be the role of the monitors.

8. Annexe: Envisaged programme of practical activities / introduction

<u>Week I</u>

Day 1 = The internship tutor presents the internship in the company, the chart / organization chart of the unit, technical equipment to be used (computer, printer, specialized software), specifies the program and accompanies the students in a short tour.

The tutors carry out the training on: hygiene rules, occupational safety and security, internal regulations, access roads, escape routes in case of fire, sanitary protection rules, rules for the use of technical equipment.

The participants' initial evaluation - the professional competence level, through a brief interview that will determine students' ability to use Spanish language, without problems, avoiding excessive and long breaks and speaking clearly, using correct words, but also experience on which they acquired during the three years in school related to the economic activity of a company.

At the end of the day the tutor gives feedback to the participant.

Days 1,2 and 3 = Theme 1 "Practical activities on identifying the modules of specialized software required for the job"

The tutor presents information regarding the identification of the modules from the accounting software used at the workplace: for the management of stocks, fixed assets, customers, suppliers, calculation of salaries, record of receipts and payments for obtaining the cash register. and presents information on how to evaluate software, advantages / disadvantages. Internship participant:

- identifies the appropriate modules for: fixed assets management, for inventory management, customers, suppliers, salary calculation, records receipts / payments and then characterizes them;

- recognizes the advantages / disadvantages of various software depending on the operating time, working speed, quality of the resulting information or the accessibility of the software;

- identifies the performance indicators for the presented software and argues the choice of a software.

The participant fills in the individual daily work sheet;

At the end of each day the tutor gives feedback to the participant.

Days 4 and 5 = Theme 2 "Practical activities regarding the description and analysis of the software structure"

The tutor presents for a management module the structure and how to access menus, windows, icons and user guide

Internship participant: - consults the user guide and identifies the software structure; - access menus, windows and / or icons directly from the keyboard or toolbar to view how to use the program; - fills in the individual daily work sheet;

At the end of day 5 the tutor assesses the progress of the participants through a practical test that requires the student:

- to identify an appropriate software / modules for the management of economic operations; - to recognize its advantages / disadvantages; - present the program structure, access the menus / windows / icons and run the program;

The evaluation aims to record the progress of the student and to establish corrective measures in cases where the progress is not the expected, using as evaluation tools the progress sheet and the practice journal. At the end of the day the tutor gives feedback to the participant.

Week II - Theme 3 "Practical activities on the implementation of accounting software at work"

Day 1 = The tutor demonstrates how the documents are prepared for processing and shows how to sort by categories of events and transactions but also by registration periods. It then demonstrates how to enter data from fixed asset-specific documents, mentions the information that is entered, shows how the program is running, and what situations can be listed.

Under the supervision of the tutor, the student:

- verifies the types of documents and sorts them by categories of events and transactions but also by registration periods;

- chooses the documents specific to the management of fixed assets;

- enters in the program data from documents specific to fixed assets, and fills in the corresponding fields: name, characteristics, category, inventory / serial number, origin, supplier, year of acquisition, life, depreciation, saves the entered data;

- lists fixed asset statements (inventory list for existing fixed assets, fixed asset statement, movements in fixed assets, information on a fixed asset or a category)

The participant fills in the individual daily work sheet; At the end of the each day the tutor gives feedback to the participant.

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Day 2 and 3 = The tutor demonstrates how to enter the data from the documents related to the management of stocks, consumables or finished products / goods, packaging and / or inventory items, specifies how the program works and what kind of situations can be listed.

Under the supervision of the tutor, the student: - verifies the types of documents and sorts them by categories of transactions and periods; - enters in the accounting program information from these documents and fill in the corresponding fields: name, characteristics, category, origin, supplier / customer, type of input / output / consumption / transfer / delivery document, purchase price, value, etc .; - runs the program using the necessary commands for data processing; - lists on-screen or paper inventory management situations (inventory list, material consumption list, inventory entry / exit situation, detailed category lists, etc.)

The participant fills in the individual daily work sheet; At the end of the each day the tutor gives feedback to the participant.

Day 4 = The tutor demonstrates how to enter the data in the documents for the record of receivables or debts, specifies what data is entered, how the program is run and what kind of situations can be listed.

Under the supervision of the tutor, the student:

- chooses the documents specific to the various types of debts / receivables, especially commercial ones;

- enters in the accounting program information from invoices, sorted by types of suppliers / customers, by periods or categories of products / services sold / purchased; - fills in the corresponding fields: supplier / customer name, identification data, code, series and invoice number, name of traded products / services, unit of measure, price / tariff, value, value added tax, quota, other information; runs the program using the necessary commands for data processing;

- lists situations regarding customer / supplier records, on screen or on paper (supplier list, customer list by types of products / services, by payment / collection terms, by regions, etc.)

The participant fills in the individual daily work sheet; At the end of each day the tutor gives feedback to the participant.

Day 5 = The tutor demonstrates how to enter the data from the documents regarding the receipts, respectively the payments by cashier or by bank transfer.

Under the supervision of the tutor, the student: - checks the types of documents and sorts them; - enters in the accounting program information on receipts / payments by cashier / bank transfer (beneficiary / payer, type of document, number and series, identification data of beneficiary / payer, amount paid / collected and what it represents, other information required to complete the fields).

- lists situations regarding the management of stocks on screen or on paper (list of payments / receipts through cashier, list of payments / receipts through bank account, cash register.)

The tutor assesses the progress of the participants through a practical test that will contain the requirements:

• To prepare the documents to be processed; • To enter the data from the indicated documents; • To run the program - using the appropriate commands; • To list the necessary situations, on screen or on paper;

The evaluation aims to record the progress of the student and to establish corrective measures in cases where the progress is not the expected, using as evaluation tools the progress sheet and the practice journal.

The participant fills in the individual daily work sheet; At the end of the day the tutor gives feedback to the participant.

Week III - Theme 4 "Practical activities on recording accounting events and transactions using accounting software"

Day 1 and 2 = The tutor shows how to take over the initial data for material stock operations / for goods trading / service provision operations. Demonstrates how to access the program menus, the necessary steps, the nomenclatures for economic goods, coding on items / products / services.

The student will perform the following operations:

-identifies the nature of the economic operation;

-accesses the menus / windows of the software directly from the keyboard or from the toolbar;

-records the data and information corresponding to the transaction: supplies, transfer between operations, consumption of raw materials / other consumables / inventory items, sale of goods or packaging then identify the final stock and list the operating situation or account statement

The participant fills in the individual daily work sheet; At the end of each day the tutor gives feedback to the participant.

Day 3 = The tutor shows how to take over the initial data for collection / payment operations and listing the centralizers.

He shows how to access the menus / windows of the program for recording events and transactions regarding receipts and payments, the steps to be followed.

The student will perform the following operations:

-identifies the nature of the economic operation: collection / payment and accesses the menus of the accounting program directly from the keyboard or from the toolbar;

-records the data and information corresponding to the transaction: collection / payment by cashier or by bank transfer and lists the operative situation regarding the receipts / payments for a certain period or an account statement

The participant fills in the individual daily work sheet; At the end of each day the tutor gives feedback to the participant.

Day 4 = The tutor shows how to take over the initial data for recording in the accounting program of supplies / sales, lists the operating situation for suppliers / customers or the account statement. It shows how to access the program menus / windows. The student will perform the following operations:

- identifies the nature of the economic operation: supply from suppliers / sale to customers;

- accesses the software menus / windows directly from the keyboard or from the toolbar and completes the corresponding code for the customer / supplier;

- records data on the supplier and the products / services supplied, respectively data on the customer and the products intended for sale;

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- identifies the balance related to the debt to the supplier, respectively the receivable receivable from the customer, lists the account statement or other lists by types of partners or by periods;

The participant fills in the individual daily work sheet; At the end of each day the tutor gives feedback to the participant.

Day 5 = Final evaluation

The stage tutorials evaluates the competences and abilities acquired in the activity within the company.

The participant realises a practical test/sample?:

- Sorting documents by categories of transactions and identifying the category and economic operational nature arising from the documents presented to the student; Accessing software menus / windows and entering related data,
- Entering the data from the documents for the primary accounting records; Registration of transactions according to existing documents
- Use and start the accounting program; Listing the operative situations, the requested account file on screen or on paper;

The evaluation aims to record the progress of the student using as evaluation tools: practical test, the progress sheet and the practice journal. At the end of the day the tutor gives feedback to the participant.

Competences validation by signing the Europass Mobility documents by the receiving organisations and the certificate of participation.

Profesori însoțitori

SANDU IONELA

RĂVOIU MIHAELA